

# Eugenio Jaramillo

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## Aviation Construction Expert

*Professional with 40 years' success leading aviation and construction projects for high-growth organizations.*

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Passionate construction professional with over 40 years' experience in project management of aviation projects (18.5 years), schools, retail, mid-rise, hospitals and commercial properties with repeated success guiding business strategy to achieve maximum operational impacts. Talent for launching programs related to training, management development, and construction development. Expert presenter and businessperson; able to forge solid relationships with strategic partners and build consensus across multiple organizational levels. Bilingual speaker of English and Spanish.

### Selected Accomplishments:

- ◆ Instrumental in the **overall expansion** of Terminal 4 Fort Lauderdale-Hollywood International Airport.
- ◆ As part of the North Terminal Development Program at MIA, aided in **completing a wide range of airside airport improvements** in Concourses B, C & D as the Prime Contractor.
  - ◆ Appointed as the first Director of Aviation with teams at FLL, MIA, DAL, and OPA.
    - ◆ Assembled the **largest and most qualified** Safety Department ever.
- ◆ Successfully delivered over \$600M in Aviation Construction projects at MIA and FLL with no major safety incidents with high quality, and profitably.

### Highlights of Expertise

- Aviation Projects
- Hospitals & Commercial Properties
- Staff Recruitment & Training
- Full Life Cycle Project Management
- Contract Administration & Budgeting
- Business Development
- Multimillion-dollar Project Accountability
- Commercial Construction Projects
- Legendary Customer Service
- Computer Skills

## Career Experience

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Yogarbol, Inc., Miami, Florida

*Adjunct Professor at Florida International University*

### **ADJUNCT PROFESSOR (01/2019 to Present)**

Teaching the BCN 4794 Quality Control in Construction course in the College of Engineering and Computing in the Moss School of Construction, Infrastructure, and Sustainability Department. The course focuses on **Quality Control** as governed by the job inspector, contractor superintendent, architect-engineer, building official, and governmental agencies and requirements. It also covers Quality Management Systems and ISO 9001.

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Yogarbol, Inc., Miami, Florida

*Consultant to small to mid-size companies developing business, recruiting employees, organizing their personnel and documents. Produced Strategic Plans, Assisted Project Management with Change Orders, and Claims.*

*When not helping companies grow, and go from good to great, toured the country as a Professional Public Speaker, Consultant and Executive Coach.*

**INDEPENDENT CONSTRUCTION PROFESSIONAL (07/2017 to Present)**

Coached small to mid-size business owners and upper level management on all aspects of operations and business development.

Munilla Construction Management LLC (MCM), Miami, Florida

*Spearheaded the overall management of large hub aviation construction projects, which included recruitment, hiring, mentoring, coaching, guiding, training, and supervision of a 25-member staff at FLL and 15-member staff at MIA, which produced all contract administration documents.*

**DIRECTOR OF AVIATION (11/2015 to 06/2017)**

Guide modernization and service-level enhancement initiatives spanning multiple facets of company operations, including staff employment and financial projections.

- Prepared monthly financial reports and forecasts.
- Acted as the primary Business Development leader for the active pursuit of Aviation Projects at MIA, FLL, and MCO (Orlando International).
- Assembled the best team of Construction Professionals for the FLL Terminal 4 project as evidenced by obtaining the highest rating by BCAD of all contractors currently working on the project.
- Maintained zero safety incidents and significantly lowered company EMR by 20 points.

Munilla Construction Management LLC, Miami, Florida

*Acted as the Trusted Advisor for a 10-month period after retiring early in 2014. Utilized and implemented aviation expertise to build Aviation backlog after spending 17 years at MIA with a stellar track record.*

**INDEPENDENT CONSTRUCTION CONSULTANT (1/2015 to 10/2015)**

Provided instrumental guidance and support as a consultant that led lucrative results for former employer including:

- Procurement of \$125M worth of work at FLL.
- Procurement of a \$40M Change Order and a two-year time extension for the MCC project at MIA.

Munilla Construction Management LLC, Miami, Florida

*Held responsibility for the oversight of upper level managers of Human Resources (HR), Management Information Systems (MIS), Safety and Risk Management (claims too), and Quality Control (QC). Acted as the Quality Management Representative (QMR) for the ISO9001 as well as the principal Training Manager for the entire staff.*

**CHIEF ADMINISTRATIVE OFFICER (12/2013 to 12/2014)**

- Created the most robust training program in the company history using the skills learned as an Adjunct Professor at FIU and MDC, as well as, Toastmasters International.
- Developed the best Training Program for MCM as highlighted by the most trainings and the most people trained in the 30-year history of the company.

Munilla Construction Management LLC, Miami, Florida

*Managed large-scale construction projects including aviation and commercial projects.*

**PROJECT EXECUTIVE, SENIOR PROJECT MANAGER, PROJECT MANAGER, PROJECT ENGINEER (7/1992 to 11/2013)**

- Orchestrated and progressed through several projects, initially with M-DCPS projects, FDOT, Public Health Trust, Target, and Aviation projects.
- Delivered \$255M worth of Aviation Construction Projects at MIA over a 6-year period, safely and at a 36% profit margin.

Yogarbol, Inc., Miami, Florida

*Adjunct Professor at Miami-Dade College Wolfson Campus*

- **ADJUNCT PROFESSOR (6/2014 to 6/2015)**  
Taught the 30-hour Practical Construction Management Course as well as the 15-hour Best Practices of Construction Management Seminar in the Continuing Education Department.

Yogarbol, Inc., Miami, Florida

*Adjunct Professor at Florida International University*

- **ADJUNCT PROFESSOR (6/2009 to 8/2012)**  
Taught 4 semesters of the BCN 4703 Management of Construction Projects course as well as 3 semesters of the BCN 3730 Construction Safety (OSHA 30-Hour) course in the Moss School of Construction, Infrastructure and Sustainability Department of the School of Engineering and Computing.

#### ADDITIONAL EXPERIENCE

**President (4/1985 to 6/1992)** ▪ Transcontinental Developers Corporation, Miami, Florida

**Engineer, Member of the Technical Staff (12/1980 to 3/1985)** ▪ Gould Inc., Sunrise, Florida

## **Education & Credentials**

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University of Miami, Coral Gables, Florida

**MASTER OF BUSINESS ADMINISTRATION**

University of South Florida, Tampa, Florida

**BACHELOR OF SCIENCE IN ELECTRICAL ENGINEERING**

**Technical Proficiencies:** Primavera Project Planner (P6), MS-Suite (Outlook, Excel, Word, Project, Visio), Timberline Accounting (G/L, A/R, A/P, Job Cost, Payroll, pVault), USACE RMS QMS, ABRA, Procure

**Associations Affiliations:** AAE (American Association of Airport Executives), BEI (Brinker Education Initiative) Board Member, SHPE (Society of Hispanic Professional Engineers), DRBF (Dispute Resolution Board Foundation)